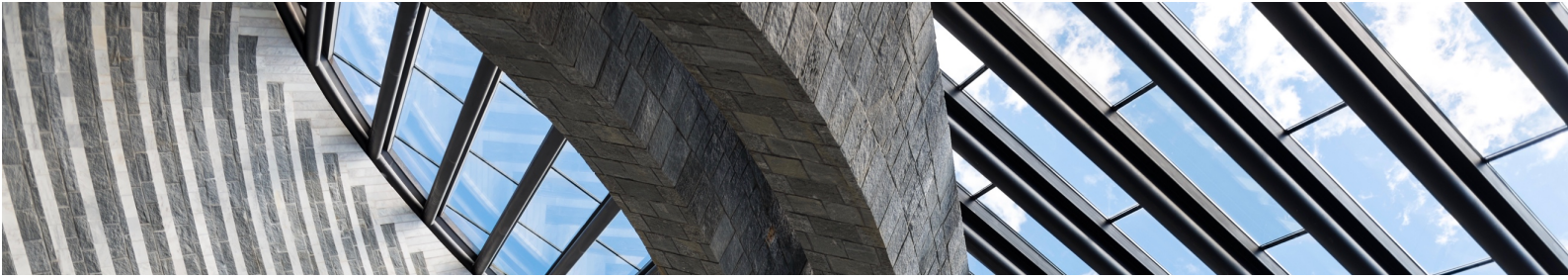
2018

PREMIER SUISSE ESTATES

LUXURY HOMES / PRIVATE OFFICE / INVESTMENTS

Your independent advisor for real estate and capital market solutions.

https://www.premier-suisse-estates-llc.com/



ABOUT PREMIER SUISSE GROUP

Premier Suisse Estates LLC was founded in 2013. We focus on delivering alternative financing solutions for real estate transactions as well as the sales process for commercial & luxury properties. Our partners have more than 65 years of experience in real estate and investment banking solutions in Switzerland, EU, USA, LatAm, EMEA and APAC.

MISSION

Our mission is to advise our clients in making valuable decisions and substantial improvements in their real estate investments and capital market funding and to build a client centric firm that fosters innovative solutions, discretion, and in-depth professionalism.

VISION

Our vision is to be the most trusted real estate and capital market advisor for family offices, as well as institutional investors.

VALUES

Execution supersedes intent: Trust, Excellence, and Dedication are Premier Suisse Estate's core values and create the foundation for our thinking and reason for being.

TRUSTED PARTNER IN REAL ESTATE

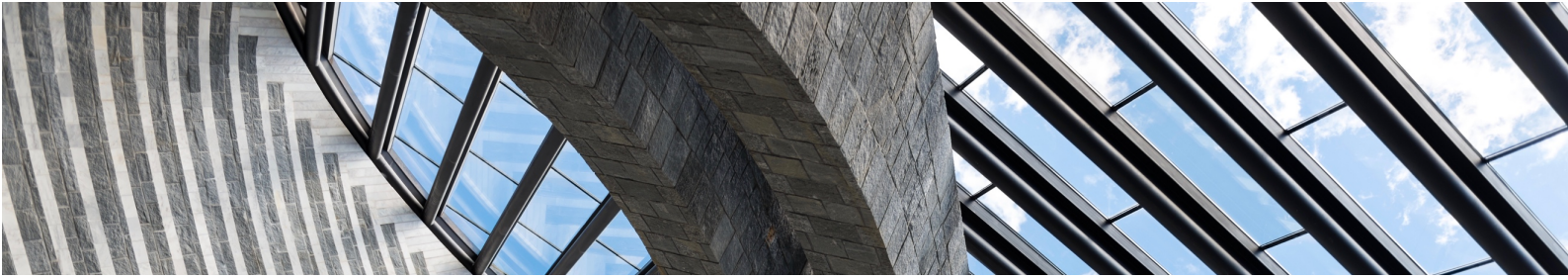
We specialise in real estate transactions and alternative financing for family offices and institutional investors, thereby elevating our services through Trust, Excellence, and Dedication.

PROFESSIONAL AND RESULT-DRIVEN

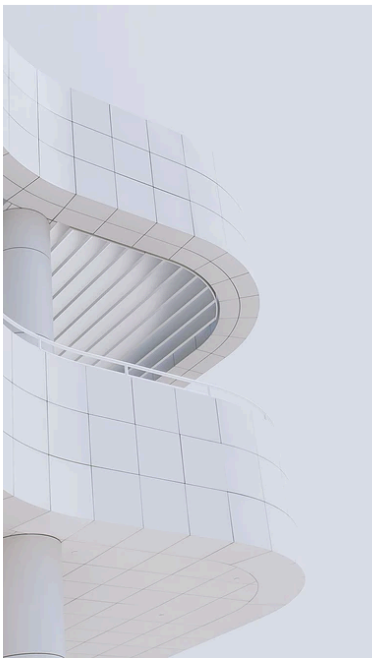
We focus on transactions that require innovative client centric solutions, discretion and in-depth professionalism across and within all sectors of commercial and luxury real estate.

OFFICES IN ZURICH, GENEVA, AND LONDON

We are a team of seasoned lawyers, business executives, and real estate experts working for you in our three centres of competence.



OUR SERVICES



REAL ESTATE

Structured sales and purchase of privately held commercial and luxury real estate in Switzerland and abroad.

TRACK RECORD:

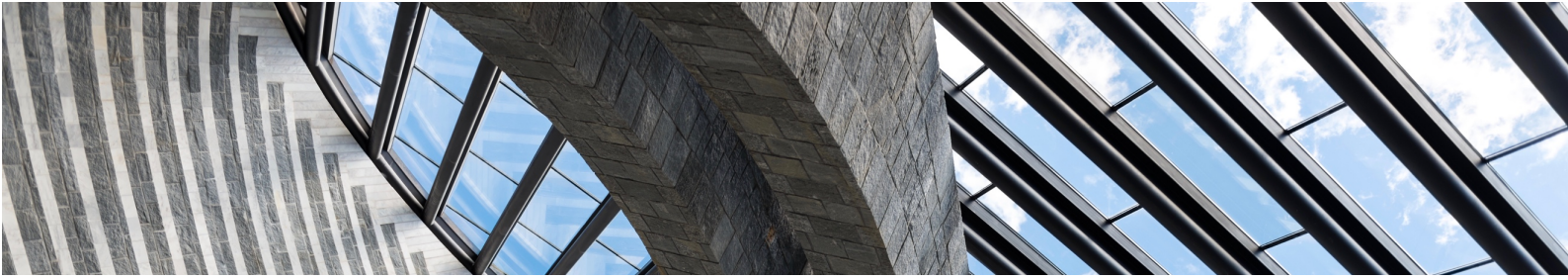
- €50 Million sale of an office building in Northern Europe for an international family office.
- CHF 18.5 Million sale of an office building in Zurich for German family office.
- CHF 5.8 Million sale of an office building to a Swiss family office.
- CHF 65 Million sale of a hotel project in the Swiss Alps for a Swiss family office to a ME family office.
- CHF 2.9 Million sale of a villa on Lake Zurich for German family office.
- CHF 75 Million pending sale of an office building in Switzerland to a Swiss institutional investor.
- CHF 23 Million pending sale of two office buildings in the Zurich area for an international family office.

ALTERNATIVE FINANCINGS

Sourcing of private debt and private equity financing in commercial real estate together with our strategic partners.

TRACK RECORD:

- CHF 6 Million private debt financing for a Swiss family office seeking to reduce their capital in a CHF 50 Million commercial property in Western Switzerland.
- CHF 14 to 60 Million private debt financing for a Swiss family office for the acquisition of an income generating property in Northern Switzerland, including potential takeover of the commercial bank financing.
- CHF 29 Million private debt construction financing for a German family office for transforming their existing hotel into a 5* mountain resort/apartment hotel in Southern Switzerland.
- CHF 15 Million mezzanine financing for an international multi-family office.
- CHF 15 Million pending mezzanine financing for a German family office.



OUR TEAM

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CEO & Partner

> Dr.iur.
> MBA Finance and Marketing

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Partner

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> Master in Law, Geneva
> Attorney at Law in Switzerland

David Ovsiowitz
Strategic Partner

> Master in Law
> UK solicitor working out of Mopani Tree Ltd., London

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Marketing Strategy

> BA in International Business
> MSc in Marketing, LSE

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Marketing and Sales Intern

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> Business Administration, School of Business FHNW

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