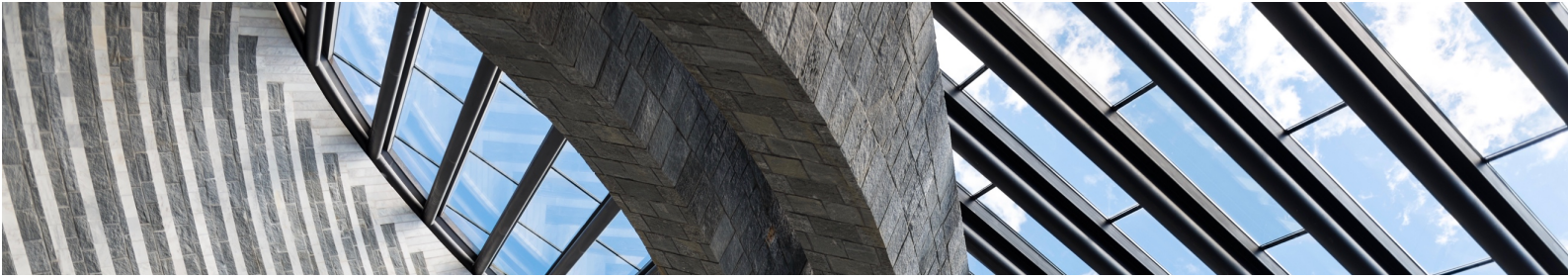
2020

PREMIER SUISSE ESTATES

LUXURY HOMES / PRIVATE OFFICE / INVESTMENTS

Your independent advisor for real estate and capital market solutions.

https://www.premier-suisse-estates.ch



ABOUT PREMIER SUISSE GROUP

Premier Suisse Estates LLC was founded in 2013. We are a team of seasoned lawyers, business executives, and real estate experts working for you in our three centres of competence. Our specialisation lies in real estates transactions and alternative financing for family offices and institutional investors, thereby elevating our services through Trust, Excellence and Dedication.

MISSION

Our mission is to advise our clients in making valuable decisions and substantial improvements in their real estate investments and capital market funding and to build a client centric firm that fosters innovative solutions, discretion, and in-depth professionalism.

VISION

Our vision is to be the most trusted real estate and capital market advisor for family offices, as well as institutional investors.

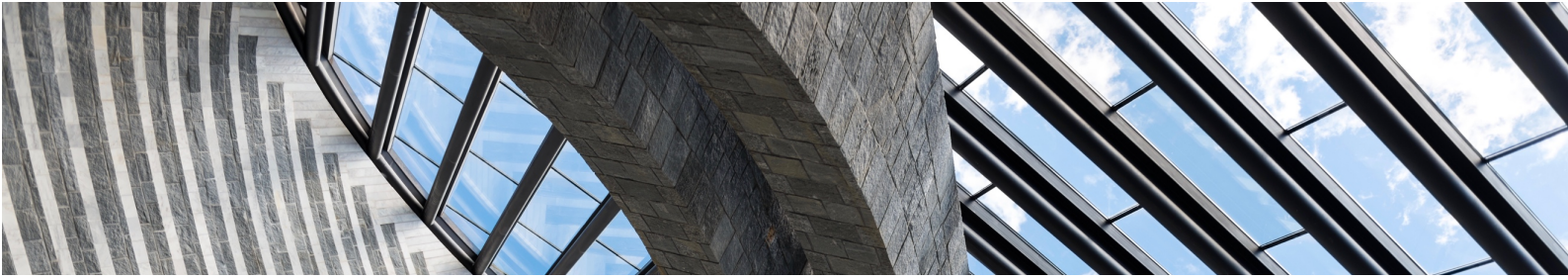
VALUES

Execution supersedes intent: Trust, Excellence, and Dedication are Premier Suisse Estate's core values and create the foundation for our thinking and reason for being.

TRUSTED PARTNER IN REAL ESTATE

PROFESSIONAL AND RESULT-DRIVEN

OFFICES IN ZURICH, GENEVA, AND LONDON



OUR SERVICES

LUXURY HOMES & PRIVATE OFFICES

For a select group of family and private offices, we offer bespoke search mandates trying to find the "dream property" for them. Our clients enjoy our discreet and at times, off-market approach, our legal expertise and our absolute client-centric approach.

TRACK RECORD:

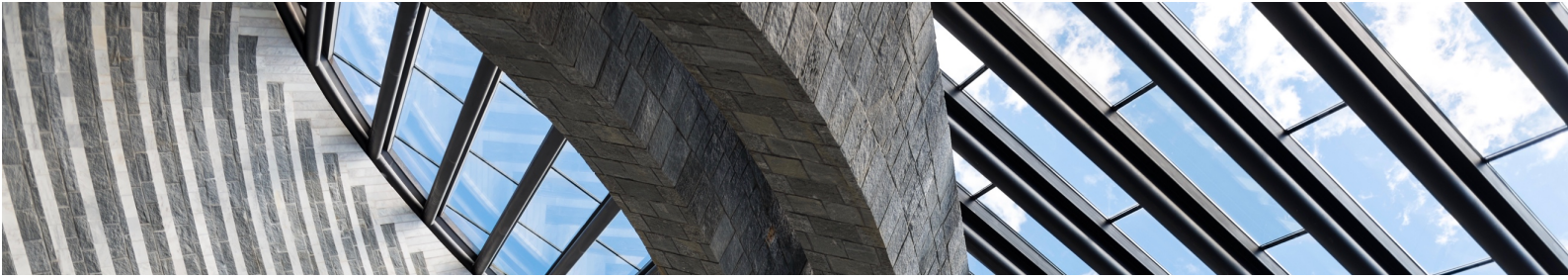
- Purchase of a CHF 6.2 Million private residence for a large Swiss family office
- Purchase of a CHF 5 Million dream house for an international family office
- Search for a large, private property for a large Swiss family office
- Search for private residence in Zürich for an international family office
- Search for investment properties for a large Swiss family office
- Search mandate for investment properties for a German family office

INVESTMENTS & DEVELOPMENTS

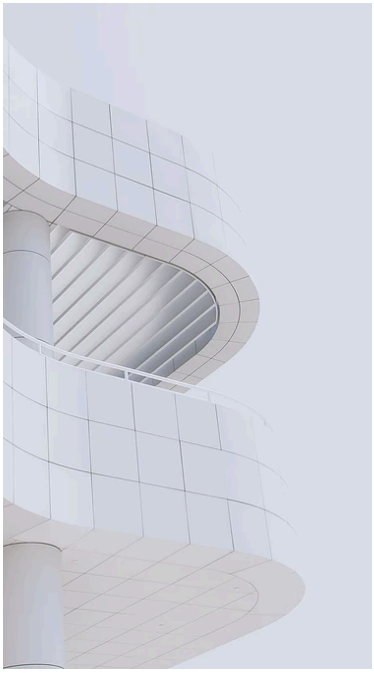
In the context of our overall services, our clients may ask us to stay involved in the project management part of the renovation or the new development of their purchased properties. Furthermore, we might entertain the option of purchasing properties ourselves, together with capital market and family office financing.

TRACK RECORD:

- CHF 6 Million private debt financing for a Swiss family office seeking to reduce their capital in a CHF 50 Million commercial property in Western Switzerland.
- CHF 14 to 60 Million private debt financing for a Swiss family office for the acquisition of an income generating property in Northern Switzerland, including potential takeover of the commercial bank financing.
- CHF 29 Million private debt construction financing for a German family office for transforming their existing hotel into a 5* mountain resort/apartment hotel in Southern Switzerland.
- CHF 15 Million mezzanine financing for an international multi-family office.
- CHF 20 Million pending mezzanine financing for a Swiss multi-family office platform.
- € 5 Million fundraising for a European AIFM platform



OUR SERVICES



REAL ESTATE

Structured sales and purchase of privately held commercial and luxury real estate in Switzerland and abroad.

TRACK RECORD:

- €50 Million sale of an office building in Northern Europe for an international family office.
- CHF 18.5 Million sale of an office building in Zurich for German family office.
- CHF 5.8 Million sale of an office building to a Swiss family office.
- CHF 65 Million sale of a hotel project in the Swiss Alps for a Swiss family office to a ME family office.
- CHF 2.9 Million sale of a villa on Lake Zurich for German family office.
- CHF 75 Million pending sale of an office building in Switzerland to a Swiss institutional investor.
- CHF 23 Million pending sale of two office buildings in the Zurich area for an international family office.

ALTERNATIVE FINANCING

Sourcing of private debt and private equity financing in commercial real estate together with our strategic partners.

TRACK RECORD:

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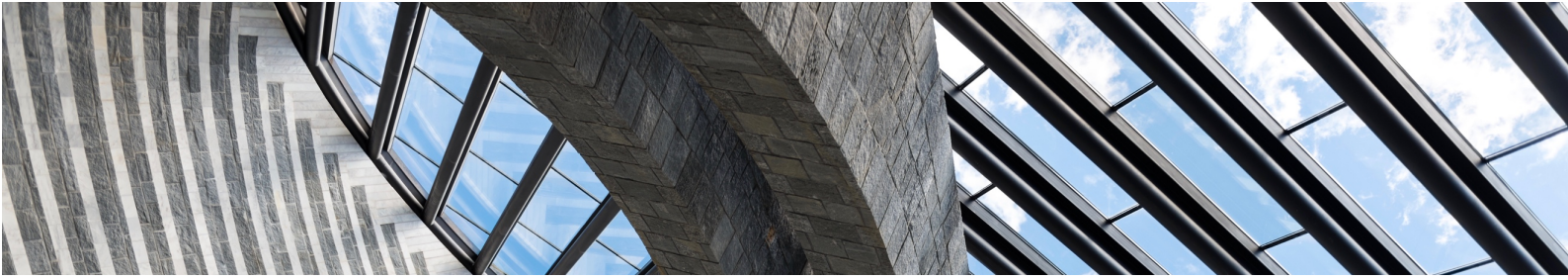

OUR TEAM

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> Dr.iur.
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Reto Friedrich
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> UK solicitor working out of Mopani Tree Ltd., London

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Marketing and Sales Intern

> Business Administration Student at Glion Institute of Higher Education

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